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FOR IMMEDIATE RELEASE

Ernie Hahn and Richelle Jett of "Ernie and the Jett" Real Estate Group Join Douglas Elliman in Del Mar and North County Coastal San Diego

Richelle Jett and Ernie Hahn of "Ernie and the Jett" at Douglas Elliman

San Diego, Calif. (May 19, 2026) — Douglas Elliman Realty, LLC ("Douglas Elliman"), the nation's preeminent real estate brokerage, today announced that Ernie Hahn and Richelle Jett of "Ernie and the Jett," one of San Diego's most recognized real estate teams, have joined the firm. Based in Douglas Elliman's Del Mar office, the duo will further strengthen the brokerage's presence across Del Mar, Rancho Santa Fe, and North County Coastal San Diego.

Known throughout the San Diego community for their deep local relationships, high-touch client service, and longstanding presence in the luxury market, Ernie and Richelle bring decades of combined experience and a community-driven approach to real estate. Together, they have built a business rooted in authenticity, connection, and an unwavering commitment to the neighborhoods they serve.

"We are thrilled to welcome Ernie and Richelle to Douglas Elliman," said Lena Johnson, President of Brokerage, Douglas Elliman. "They represent the very best of San Diego luxury real estate as trusted advisors with exceptional market expertise, strong community ties, and a genuine passion for making a meaningful impact in the region."

Spanning three San Diegan generations and more than 85 years of development and investment across the region, Hahn's family legacy is deeply rooted in Southern California real estate. His grandfather is widely recognized for helping pioneer the growth of regional shopping centers across the nation, while his father led a major retail and commercial development firm that played a significant role in shaping retail real estate across the western United States. His mother has also maintained a longstanding presence in the Rancho Santa Fe community, further grounding the family's deep regional ties.

Ernie, whose roots in Del Mar date back to 1973, maintains a deep personal connection to the community where he grew up and continues to live today. He is widely recognized for his extensive philanthropic and civic involvement throughout San Diego and tenure as the General Manager of the San Diego Sports Arena for over 25 years.

He is also widely recognized for his extensive philanthropic and civic involvement across San Diego. Ernie is the founder of the Caddy Hack Golf Festival, benefitting Boys to Men Mentoring; the founder of the Del Mar Santa Crawl, benefitting the Del Mar Junior Lifeguard Program; and the co-founder of the Del Mar Wine & Food Festival, benefitting Feeding San Diego.

"Real estate has always been about people and community for us," said Hahn. "Douglas Elliman's collaborative culture, national reach, and commitment to excellence align perfectly with how we serve our clients and our community. We're excited for this next chapter and the opportunity to continue growing our presence throughout Del Mar, Rancho Santa Fe, and coastal San Diego."

Richelle Jett brings more than 25 years of luxury real estate experience and a reputation for professionalism, market expertise, and trusted client representation throughout coastal San Diego. Her strategic guidance, attention to detail, and longstanding relationships have earned the confidence of buyers and sellers across the region's most sought-after communities.

"Being rooted in Del Mar and serving this community is central to who we are," said Richelle Jett. "Our goal has always been to elevate the level of service while staying deeply connected to the place we live, work, and play. Having our office in the heart of Del Mar, just blocks from where Ernie grew up on Stratford Court represents a natural extension of our longstanding ties to the coastal community, and allows us to be even more present for our clients as we continue to grow together."

Since joining together in 2025 while at Sotheby's International Realty, Ernie and Richelle have cultivated a loyal client base built largely through referrals and enduring relationships. Together, they are known for hosting and supporting community-focused events and philanthropic initiatives throughout Del Mar, Rancho Santa Fe, and North County Coastal San Diego.

"Ernie and Richelle's connection to the San Diego community runs far deeper than real estate," said Bill Begert, Chief Operating Officer of Brokerage, Western Region, Douglas Elliman. "Their reputation, track record, and long-standing commitment to service make them a standout addition to Douglas Elliman as we continue to expand across Southern California."

"Ernie and Richelle's deep ties to Del Mar and the surrounding coastal communities align seamlessly with Douglas Elliman's continued momentum in the market," added Peter Hernandez, President of Brokerage, California and Nevada Regions, Douglas Elliman. "Their relationships, local expertise, community involvement, and instinctive understanding of the coastal lifestyle make them a valuable addition to the firm."

Their arrival further reinforces Douglas Elliman's continued investment in San Diego's luxury coastal markets and aligns the brokerage with two of the region's most established and community-connected real estate professionals.

“We are thrilled to welcome Ernie and Richelle to Douglas Elliman and to our Del Mar office,” said Dan Tomasi, Executive Manager of Sales for San Diego, Douglas Elliman. “They are deeply embedded in the Del Mar and Rancho Santa Fe communities, and their reputation, relationships, and market presence are exceptional. With Douglas Elliman’s platform, marketing reach, and collaborative culture supporting them, we see meaningful opportunity for continued growth and an even greater impact across North County Coastal San Diego.”

Ernie and Richelle will continue specializing in luxury residential properties throughout Del Mar, Rancho Santa Fe, La Jolla, Solana Beach, Encinitas, and the surrounding coastal communities. They join a roster of industry heavy hitters who have joined Douglas Elliman in recent months including Lena Johnson, President of Douglas Elliman Corp., Caitlin Chagan, President of Douglas Elliman Development Marketing, New York, Chief Technology Officer Chris Reyes, Chief Marketing Officer Natalie Passerini, growth expert Rich Green, Chief of Staff Areeje Akhtar Oriol, as well as top-ranked agents Heather Domi and Samantha Behringer in New York, Dana Johnson in Houston, Megan Sullivan in Greenwich, Christine Krenos and Joseph Zichelle in California Wine Country, and the Jackson Arnett Group in San Diego.

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About Douglas Elliman Inc.
Douglas Elliman Inc. (NYSE: DOUG) owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the United States with operations in New York City, Long Island, Westchester, Connecticut, New Jersey, the Hamptons, Massachusetts, Florida, California, Texas, Colorado, Nevada, Maryland, Virginia, and Washington, D.C. In addition, Douglas Elliman Inc. provides other real estate services, including development marketing, mortgage as well as settlement and escrow services in select markets, and uses as well as invests in early-stage, disruptive property technology solutions and companies. Additional information concerning Douglas Elliman Inc. is available on its website, investors.elliman.com.

Investors and others should note that we may post information about Douglas Elliman Inc. on our website at investors.elliman.com, or, if applicable, on our accounts on Facebook, Instagram, LinkedIn, TikTok, Twitter, YouTube or other social media platforms. It is possible that the postings or releases could include information deemed to be material information. Therefore, we encourage investors, the media and others interested in Douglas Elliman Inc. to review the information we post on our website at investors.elliman.com and on our social media accounts.

Forward-Looking and Cautionary Statements
This press release includes forward-looking statements within the meaning of the federal securities law. All statements other than statements of historical or current facts made in this document are forward-looking. These statements include, but are not limited to, statements regarding the future plans, strategies and results of Douglas Elliman Inc. We identify forward-looking statements in this press release by using words or phrases such as “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may be,” “continue,” “could,” “potential,” “objective,” “plan,” “seek,” “predict,” “project” and “will be” and similar words or phrases or their negatives. Forward-looking statements reflect our current expectations and are inherently uncertain. Actual results could differ materially for a variety of reasons.
Risks and uncertainties that could cause our actual results to differ significantly from our current expectations are described in Douglas Elliman Inc.’s Annual Report on Form 10-K for the year ended December 31, 2025 and its Quarterly Reports on Form 10-Q filed thereafter. We undertake no responsibility to publicly update or revise any forward-looking statement, except as required by applicable law.