



CONTACT: Stephen Larkin
Douglas Elliman
Stephen.Larkin@elliman.com

Jess Kroll
Douglas Elliman
Jessica.Kroll@elliman.com

FOR IMMEDIATE RELEASE

Douglas Elliman Continues Mid-Atlantic Expansion with Richmond Debut
Diamond District Office Opening Underscores Commitment to Central Virginia and Regional Client Connectivity

RICHMOND, VA — [February 27, 2026] — Douglas Elliman Realty, the nation’s premier luxury residential real estate brokerage, is pleased to announce its official expansion into Richmond, Virginia, with the opening of its new office located at 3005 W Marshall Street, in the fast-growing Diamond District. Part of Elliman’s broader Mid-Atlantic growth strategy, the move reinforces the firm’s commitment to serving key markets across Central Virginia.

“The opening of our Richmond office marks an important step in our investment in Central Virginia,” said Michael S. Liebowitz, President and Chief Executive Officer of Douglas Elliman, Inc. “Richmond’s dynamic growth, cultural appeal, and rising demand for luxury properties make it a natural place for us to invest and grow.”

As part of this expansion, high-performing Richmond-based team Heirloom Group has joined Douglas Elliman. Founded and led by David Cooke, the group includes ten members: Sydney Cooke, Kasey Shumaker, Cassie Snyder, Ryan Clore, Heather White, Kayla Whichard, Shelby Pritchett, Nick Scherb, Donna Lodge, and Cory Stoner, all of whom will be joining us as individual agents operating throughout the region. Heirloom Group has built a strong record in Central Virginia through its luxury positioning, elevated average sales prices, and trusted relationships with both buyers and builders.

“Along with the opening of our new office, the addition of these talented agents will strengthen our ability to support client mobility, referral opportunities, and the evolving needs of luxury buyers and sellers across the region,” said Christina Macro, President of Brokerage, Mid-Atlantic Region.

The Richmond office underscores Douglas Elliman’s long-term commitment to Central Virginia, positioning the firm to connect clients with premier opportunities both locally and nationwide.

###

About Douglas Elliman Inc.

Douglas Elliman Inc. (NYSE: DOUG, “Douglas Elliman”) owns Douglas Elliman Realty, LLC, which is one of the largest residential brokerage companies in the United States with operations in New York, Florida, California, Texas, Colorado, Nevada, Massachusetts, Connecticut, Maryland, Virginia and Washington, D.C. In addition, Douglas Elliman sources, uses and invests in early-stage, disruptive property technology (“PropTech”) solutions and companies and provides other real estate services, including development marketing, property management and settlement and escrow services in select markets. Additional information concerning Douglas Elliman Realty is available on its website, www.elliman.com.

Investors and others should note that we may post information about Douglas Elliman Inc. on our website at investors.elliman.com or, if applicable, on our accounts on Facebook, Instagram, LinkedIn, TikTok, Twitter, YouTube or other social media platforms. It is possible that the postings or releases could include information deemed to be material information. Therefore, we encourage investors, the media and others interested in Douglas Elliman to review the information we post on our website at investors.elliman.com and on our social media accounts.