Ellinan Report January 2023 Manhattan, Brooklyn and Queens Rentals

"Since peaking in the late summer, price trends have continued to move nearly sideways."

Manhattan Rentals Matrix	JAN-23	$\%\Delta$ (MO)	DEC-22	$\%\Delta$ (YR)	JAN-22
Average Rental Price	\$5,142	-1.9%	\$5,243	12.5%	\$4,570
Rental Price Per Sq Ft	\$77.44	-5.7%	\$82.14	3.5%	\$74.83
Median Rental Price	\$4,097	1.2%	\$4,048	15.4%	\$3,550
Number of New Leases	3,441	8.2%	3,179	8.9%	3,159
Days on Market (From Last List Date)	51	13.3%	45	-16.4%	61
Listing Discount (From Last List Price)	1.8%		1.0%		1.3%
Listing Inventory*	6,353	10.9%	5,731	47.2%	4,316
Vacancy Rate*	2.52%		2.69%		1.70%
Brooklyn Rentals Matrix	JAN-23	$\%\Delta$ (MO)	DEC-22	$\%\Delta$ (YR)	JAN-22
Average Rental Price	\$4,165	9.1%	\$3,816	31.7%	\$3,162
Rental Price Per Sq Ft	\$55.64	2.7%	\$54.20	26.5%	\$44.00
Median Rental Price	\$3,499	6.0%	\$3,300	25.0%	\$2,800
Number of New Leases	1,111	5.3%	1,055	-21.3%	1,412
Days on Market (From Last List Date)	41	78.3%	23	-41.4%	70
Listing Discount (From Last List Price)	-0.6%		-4.1%		-0.3%
Listing Inventory*	3,762	19.8%	3,141	35.3%	2,780
Northwest Queens Rentals Matrix	JAN-23	Δ (MO)	DEC-22	$\%\Delta$ (YR)	JAN-22
Average Rental Price	\$3,577	8.8%	\$3,287	13.5%	\$3,151
Rental Price Per Sq Ft	\$52.67	13.1%	\$46.59	1.8%	\$51.72
Median Rental Price	\$3,369	19.9%	\$2,809	14.2%	\$2,950
Number of New Leases	379	14.2%	332	-6.2%	404
Days on Market (From Last List Date)	85	-3.4%	88	150.0%	34
Listing Discount (From Last List Price)	-4.7%		-7.9%		-0.6%
Listing Inventory*	616	40.0%	440	31.9%	467

^{*}New methodology began December 2020

In Manhattan, median rent rose to the third-highest on record as the vacancy rate slipped for the first time in nine months. In Brooklyn, average rent soared above the August peak as median rent rose to the second-highest on record. In Northwest Queens, average and median rents surged over the summer highs to set new records.

